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Article

Investor's Perception towards the Capital Market in Bangalore City

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Abstract: The existence of a well-developed financial system is critical to the nation's economic growth. Capital, cash, and credit are made available as financial inputs. Through proper coordination of human resources and material inputs, the easy availability of financial inputs promotes the growth process. It will contribute to increased production of goods and services. The efficiency of the financial system is determined by the flow of funds in the economy and the channeling of these funds into productive activity for the nation's development. After the United States, India has the most listed companies. Global investors seek India as their preferred investment destination. Previously viewed with skepticism, the stock market now appeals to middle-class Indians as well. Many Indians working abroad are now investing their savings in stocks. In the current context, many people regard stock market investments as one of the best forms of investment when compared to traditional investment options such as banks, real estate, and gold, among others.

Keywords— financial system efficiency, economic growth, stock market investment, global investors, capital flow.

INTRODUCTION

The existence of a well-developed financial system is critical to the nation's economic growth. Capital, cash, and credit are made available as financial inputs. Through proper coordination of human resources and material inputs, the easy availability of financial inputs promotes the growth process. It will contribute to increased production of goods and

services. The efficiency of the financial system is determined by the flow of funds in the economy and the channeling of these funds into productive activity for the nation's development. After the United States, India has the most listed companies. Global investors seek India as their preferred investment destination. Previously viewed with skepticism, the stock market now appeals to middle-class Indians as well. Many

Indians working abroad are now investing their savings in stocks. In the current context, many people regard stock market investments as one of the best forms of investment when compared to traditional investment options such as banks, real estate, and gold, among others.

Despite the facts stated above, the majority of Indians are unaware of the stock market. They aren't even aware of how stock exchanges and the securities market work. In this context, the current study has been undertaken to highlight the level of awareness of the people in Bangalore city, as well as to assess their perception of the stock market, which are influencing them to stay away from the stock market, and also to highlight those factors which are influencing them positively to choose the stock market as their investment option over other investment avenues.

Review of Literature

Neel Kamal Purohit assesses the factors that influence investors' perceptions and attitudes toward the Indian stock market in Tamil Nadu. Singh and Chander (2004) attempted to assess investors' perceptions of mutual funds while also highlighting the reasons for fund withdrawals from mutual funds. Gopi and Ramayah (2007) attempted to highlight the factors that influence and affect the intention of investors to use online stock trading. According to Mukherjee, Bose, and Coondoo (2002), the primary focus should be on restoring investor confidence in the equity market in order to strengthen the market's domestic investor base, which could act as a built-in cushion against the potentially destabilizing effects of a sudden reversal of foreign inflows. Mittal M and Vyas R.K (2008) investigated the relationship between various demographic factors and investors' investment personalities. According to empirical evidence, factors such as income, education, and marital status influence an individual's investment decision. Szyska Adam (2008) examined how investors' psychology influences their perception of financial markets, discussed the implications of this new perspective on finance among capital market practitioners-investors and corporate policymakers, and concluded with some thoughts on the future development of capital market theory.

Talati and Sanghvi (2010) found that investors in Gujarat preferred to invest in government securities and fixed deposits of nationalised banks, where their funds were completely safe, despite receiving lower return. Bennet and Salvam (2010) conducted a study to examine investors' perceptions of the impact of SPERTEL (Social, Political, Economical, Regulatory, Technological, Environmental, and Legal) risks on the market. Except for the social factors between married and unmarried investors, as well as political, regulatory, and legal factors for age and occupation, they discovered that all other factors had

insignificant influences on investors' perception. Nayaka and Nanjunda (2014) reveals that the corporate houses have started realized and recognized that they would have to look beyond the profitability aspect and take care of all the stakeholders those who connected with their endurance directly or else indirectly in the society. The degree of the financial reporting disclosure sophistication differs from organizational level (Nayaka and Gowda, 2014).

The above literature review reveals that little research has been conducted to identify the factors influencing people in Bangalore to invest in the capital market, and their perceptions have not been assessed. As a result, there is a need for the study to address these issues, and the current study has been undertaken with the objectives listed below.

Objectives of the study

- To identify and evaluate the factors influencing investors' perception towards investment in capital market.
- To examine the awareness level of investors about stock market.
- To find out the perception of investors relating to safety, liquidity and high returns of dimensions.

Research Methodology

The study is being conducted to assess investors' perceptions of stock market investment. The data is gathered from both primary and secondary sources. Nayaka and Usman (2017) study focused to measure the perceptions of Financial Analyst (FA) and Retail Investors (RI) towards WBR usefulness backed by ease of use and in order to realize having computer literacy, financial literacy and web literacy. The study reveals that stratified random sampling was used, 252 companies were selected from BSE-500 and 8 groups were covered in these sample companies thus making the sample adequately representing the population (Nayaka and Gowda, 2017).

Primary data is collected using structured questionnaires from 379 respondents (47.2 percent male and 52.8 percent female) out of 384 sample size in Bangalore city using convincing sampling method because the total population of Bangalore city is more than 1,00,000 and sample size should be 384 according to Krejcie and Morgan's article titled 'Determination of sample size for research activities' (1970). The collected data was tabulated and presented in percentage tables. Chi-square analysis is a statistical tool used to test the study's hypothesis. Secondary information was gathered from books, journals, magazines, articles, and websites.

Data Analysis & Interpretation:

Table 1: Demographical factors

Variable	Frequency (n=379)	Percentage (%)			
Respondents' Age					
18-25	85	22.4			
26-35	86	22.7			
36-45	88	23.2			
Above 45	120	31.7			
Respondents' Gender					
Male	179	47.2			
Female	200	52.8			
Respondents' qualification	Respondents' qualification				
Schooling	87	23			
12/10th	98	25.9			
Graduate	94	24.8			
Post graduate	100	26.4			
Respondents' Profession					
Private company	103	27.17			
employee	103	27.17			
Government employee	91	24.01			
Students	86	22.69			
House wife	15	3.96			
Agriculturist	21	5.54			
Businessman	63	16.63			

Source: Primary data

The demographic information of Bangalore city respondents is shown in table 1. The survey was completed by 52.8 percent of female respondents and 47.2 percent of male respondents. Only 22.4 percent of respondents are between the ages of 18 and 25. 31.7 percent of respondents are over the age of 45, and only 22.4 percent are between the ages of 18 and 25.

Table 2: Financial information of the investors

	Frequency	Percentage				
Variable	(n=379)	(%)				
Period of investment						
Short term	195	51.5				
Long term	184	48.5				
Primary goal of investment						
Children education	107	28.2				
House	80	21.1				
Tax benefit	90	23.7				
Others	102	26.9				
Savings towards investment						
10-25%	91	24				
25-40%	98	25.9				
40-55%	101	26.6				
55-80%	89	23.5				
Factors considered before investin	Factors considered before investing					
Safety of investment principle	133	35.1				
Opportunity for steady growth	124	32.7				
Liquidity	122	32.2				

Source: Primary Source

The financial information of the survey participants was provided in the table 2. In Bangalore, 51.5 percent of respondents are investing in short-term investment avenues, while the remaining respondents are investing in long-term investment avenues. 28.2 percent of respondents invest the majority of their savings in investment avenues with the primary goal of providing children's education. 35.1 percent of respondents prioritise the investment principle of safety over other factors.

Table 3: Source of funds to invest in stock market

rubic bi bource or	Tuble bi bource of funds to mirest in stock market				
Particulars	Frequency (n=379)	Percentage (%)			
Savings	167	44.1			
Borrowed fund	212	55.9			

Source: Primary Source

The data in Table 3 above show the sources of funds used to invest in the Bangalore capital market. Out of 100 percent, 92 percent use savings to invest/trade in the stock market, while the remaining 8 percent use pledging to invest/trade in the stock market.

Table 4: Sources of awareness about the capital market

	Awareness about the stock market					
Gender	Broker	News paper	Internet information	Financial consultants	Others	Total
Male	33	31	32	44	39	179
Female	42	39	39	40	40	200
Total	75	70	71	84	79	379
Percent	19.8	18.5	18.7	22.2	20.8	100%

Source: Primary Source

The data in table 4 above reveal the respondents' sources of information about the capital market. 19.8 percent of respondents obtain information from brokers, 18.5 percent obtain information from newspapers, 18.7 percent obtain information from the internet, 22.2 percent obtain information from financial consultants, and the remaining 20.8 percent obtain information from other sources.

Table 5: Source of knowledge to buying stocks

	Source of Knowledge					
			My own			
			knowledge	Friends'		
	Over the	Through	over stock	knowledge		
Gender	internet	the mail	market	sharing	others	Total
Male	42	31	36	29	41	179
Female	39	47	45	29	40	200
Total	81	78	81	58	81	379
Percent	21.4	20.6	21.4	15.3	21.4	100%

Source: Primary Source

The data in table 5 above reveals information about the buying habits of investors in Bangalore. 21.4 percent of respondents purchased stock over the internet, 20.6 percent purchased stock through the mail, 21.4 percent purchased stock based on their own knowledge of the stock market, 15.3 percent are influenced by their friends to buy shares in the market, and the remaining 21.4 percent have other sources of knowledge to purchase.

Table 6: Investors purchasing pattern in capital market

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	Pattern of Investing in	n capital market			
	Repeatedly invest /		Depends on market		
	trade in the same set	Invest / trade in	trends I will prefer	•	
Gender	of stocks	variety of stocks	stocks	Total	
Male	56	65	58	179	
Female	62	69	69	200	
Total	118	134	127	379	

Percent (%) | 31.1 | 35.4 | 33.5 | 100.00

Source: Primary Source

The data in Table 6 shows the capital market investors' investment purchasing patterns. 31.1 percent of respondents invest/trade in the same set of stocks regularly, 35.4 percent invest/trade in a variety of stocks, and the remaining 33.5 percent invest/trade in other stocks.

Table 7: Opinion on the situation when both the market and share price are falling

	Opinion			
		Sell part	of Hold - neithe	er buy
Gender	Sell it all	investment	nor sell	Total
Male	56	65	58	179
Female	62	69	69	200
Total	118	134	127	379
Percent	31	35	34	100 %

Source: Primary Source

According to table 7, if the stock market falls continuously and by 20%, 31 percent of respondents sell all of their stocks, 35 percent sell a portion of their investment, and the remaining 34 percent hold their stocks, i.e. neither buy nor sell.

Table 8: Respondents'- monitoring investment

	Monitorii	ng			
Gender	Daily	Monthly	Occasionally	Total	
Male	50	58	71	179	
Female	63	66	71	200	
Total	113	124	142	379	
Percent	29.81	32.7	37.47	100 %	

Source: Primary Source

It is evident from Table 8, 29.81 percent of respondents monitor their investments daily, 32.7 percent monitor monthly, and the remaining 37.47 percent monitor their investments occasionally.

H0: all demographical & financial variables and perception of the investors towards the stock market are not statistically dependent

H1: all demographical & financial variables and perception of the investors towards the stock market are statistically dependent

Table 9: Tests of Hypothesis Investigating the relationship between the Demographical & Financial Variables and Perception about investment in Stock market

Hypothesis no.	Variables	Chi-square value	df	p-value
1	Gender vs perception towards stock market	4.377	2	0.112
2	Age vs perception towards stock market	2.167	6	0.904
3	Education vs perception towards stock market	3.037	6	0.804
4	Profession vs perception towards stock market	5.320	10	0.869
5	Investment objectives vs perception towards stock market	4.584	6	0.598
6	Saving Percent vs Perception towards stock market	3.55	6	0.802
7	Factors influencing to invest vs perception towards stock market	1.161	4	0.885

8	Source of Knowledge vs perception towards stock market	14.973	8	0.060
9	Awareness vs perception towards stock market	14.026	8	0.081
10	Investment pattern vs perception towards stock market	7.028	4	0.134
11	Decision when market/share price is low vs perception towards stock market	9.028	4	0.264

@ 0.05 percent level of significance

The above table 9 shows that demographical and financial variables, as well as investor perception of the stock market, are not dependent at the 0.05 level of significance, as the p-values of all hypotheses are greater than 0.05 and we accepted all null hypotheses, and thus it can be concluded that demographical and financial variables, as well as investor perception of the stock market, are not dependent

CONCLUSION

According to the current study, the majority of people have investment plans, and the majority of them are satisfied with their investment options. Nonetheless, 24 percent of respondents invest less than 25% of their savings. Brokers/agents/financial advisors have an opportunity to encourage the people of Bangalore to increase their level of savings toward investment and make the best use of the opportunities available in the capital market. Furthermore, they should maintain constant contact with existing and prospective clients in order to attract more investment to the capital market. Government agencies or SEBI should educate more youngsters through their awareness programmes by reaching both rural and urban college students and making them prominent future investors as youth will earn handsome money and they will have age on their side to invest and even they do not hesitate to take risk and invest in the capital market. To attract our country's young generation to the capital market, brokerage firms should run appealing schemes that encourage young people to invest a large portion of their savings in the market.

Future researchers may expand the scope of the study to replicate it in different environments and geographical locations, as well as to investigate other factors that influence stock market attitudes with a broader range of population and a higher representativeness sampling method. This study can be generalised to Bangalore, but it cannot be generalised to other metro cities with different quality of life and approaches.

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